

Director of Sales and Marketing Custom home design and Build

Lischkoff Build Design Ltd. is seeking an experienced Sales and Marketing Manager, with residential construction knowledge.

Lischkoff Build Design Ltd. Is an expert custom residential design and build firm with a professionally diverse experienced, hardworking Team designing and bringing to life custom residential homes and cottages “Dreams” of all sizes. Serving areas throughout Ontario.

As a Manager of Sales and Marketing, you will be a key member of the management team; guiding customers through the sales, design and build process of their dream home. You will be their first line of communication in ensuring expectations are met and understood. If you are passionate in your field of expertise and would like to be a part of establishing our corporation into the next phase of our continued growth and success, send us a message along with your resume, and let’s talk!

Here are some of the responsibilities and requirements expected;

Establish builder profiles with key contacts, prioritize activities to obtain, recapture and retain business

Develop, establish, and grow relationships with all targeted builders and potential customers by cold calling, scheduling appointments, and meeting with potential customers, builders, and designers, securing long term business relationships

Communicate services offered with confidence

Collaborate with peers to assure the highest level of sector penetration and customer satisfaction

Develop and execute strategies to increase sales

Work with General Managers and Sales Team to execute and create sales/business strategies

Experience with-in the trades industry, in residential custom builds is a must

Deliver exceptional customer service

Requirements;

Sales and marketing representative/account manager, with industry experience.

Ability to thrive, support, and continue to create a dynamic, exciting work environment.

Detail-oriented and hardworking

Excellent interpersonal, communication, problem-solving and presentation skills are a must.

At Lischkoff Build Design Ltd. We offer a great work environment with some excellent benefits - Why you should consider moving over to our team:

We provide a strong learning environment with room for advancement for those members of our team who are looking to expand their careers.

Competitive wages and incentives

Great team atmosphere and culture

Work-life balance

Paid holidays and vacation time

Health Benefit spending account

Lischkoff Build Design Ltd. is Strongly committed to a selection process that is inclusive and barrier free and a workforce that reflects the diversity of the community. We encourage applications from all qualified individuals including applicants from all cultures, racialized communities, abilities, diverse sexual and gender identities, and others who may contribute to the further diversification of ideas.

We thank all who apply, however, only those candidates selected for an interview will be contacted.